

## RETAILER **February** 2024 MOLottery CONNECTION



\$10 100X The Money \$1 million top prize





©Konami Digital Entertainment

\$100,000 top prize



\$2 Money Match Multiplier \$25,000 top prize



**New games** sell 20-30% faster than older games!

### **MO Money Monday**

A new trio of Scratchers games is on its way this MO Money Monday, Feb. 26.

- Leap into higher sales when you display these new games upon arrival.
- You'll earn a \$25 bonus when you confirm/activate each pack of new tickets AND validate/cash a ticket from each new game by midnight the day after delivery.



#### Million Dollar Club, Class of 2023

A total of 244 retailers sold more than \$1 million in Lottery tickets during the last calendar year! We thank each of you for your work in helping fund education programs for Missouri students.

Congratulations to this first group of 2023 Million Dollar Club retailers! (More 2023 MDC members will be printed in the next *Retailer Connection*.)

- 7-ELEVEN 27838C, ST. LOUIS
- ALTA CONVENIENCE 6504, ST. LOUIS
- ALTA CONVENIENCE 6511, FLORISSANT
- ALTA CONVENIENCE 6527, WENTZVILLE
- ALTA CONVENIENCE 6572, BERKELEY
- ALTA CONVENIENCE 6574, LAKE ST. LOUIS
- APPLEMARKET 70, KANSAS CITY
- AUTO SPA ETC, ELLISVILLE
- AYERCO 25, TAYLOR
- BELLEFONTAINE BP, ST. LOUIS
- BEVERLY HILLS SUPERMARKET, ST. LOUIS
- BLACK JACK LIQUOR, BLACK JACK
- BREAK TIME 3118. JEFFERSON CITY
- BREAK TIME 3125, POPLAR BLUFF
- BREAK TIME 3133, SIKESTON
- BUGZY'S, SULLIVAN\*
- CAR-MAC'S, HOLLAND
- CASEYS 1137, FARMINGTON
- CHARLIE'S FOOD MART, SPANISH LAKE\*
- CHEROKEE PASS MOBIL, FREDERICKTOWN\*
- CIRCLE K 1616, ST. ANN
- CIRCLE K 1637, OFALLON
- CIRCLE K 1641, ST. CHARLES
- CIRCLE K 1644, ST. CHARLES
- CROWNWAY MART #2, ST. ANN
- DIERBERGS-BOGEY HILLS 09, ST. CHARLES
- DIERBERGS-DEER CREEK 17, OFALLON\*
- DIERBERGS-FLORISSANT 10, FLORISSANT
- DIERBERGS-LEMAY 08, ST. LOUIS
- DIERBERGS-MACKENZIE POINTE 13, ST. LOUIS
- DIERBERGS-TELEGRAPH 14, ST. LOUIS

- DIERBERGS-WEST OAK 02, CREVE COEUR
- DIERBERGS-WENTZVILLE CROSSING 23, WENTZVILLE\*
- DISCOUNT SMOKE & LIQUOR, PINEVILLE\*
- DUNN MART, FLORISSANT
- EXPRESS MART-FESTUS WEST, FESTUS
- FASTGAS 4, ST. JOSEPH
- FASTLANE CENTRAL 24, WARRENTON
- FASTLANE MUEGGE 40, ST. CHARLES
- FAS-TRIP 102, WASHINGTON
- FAS-TRIP 105, UNION
- FAS-TRIP 107, WASHINGTON
- FAS-TRIP 108, WASHINGTON
- GAS MART 12, ST. LOUIS
- GAS MART 14, ST. LOUIS\*
- GAS MART 26, ST. LOUIS
- GAS MART 30, WEST ALTON
- GAS MART 31, WEST ALTON
- GAS MART 36, ST. LOUIS
- GAS MART 4, JENNINGS
- GAS MART 45, AFFTON
  GERBES 118, JEFFERSON CITY
- GOOD TIME, ST. LOUIS
- GOODTIMES 3, JENNINGS
- HALLS FERRY FUEL & FOOD, FLORISSANT
- HANLEY HILLS GROCERY & LIQUOR, ST. LOUIS
- HARMON TIRE CO, RAYMORE
- HARPS FOOD STORE 209, JACKSON
- HAZELWOOD 66, HAZELWOOD
- HUCKS FOOD STORE 222, ST. PETERS
- HUCKS FOOD STORE 252, ST. LOUIS\*
- HUCKS FOOD STORE 264, FLORISSANT
- HUCKS FOOD STORE 271, CAPE GIRARDEAU



- HY-VEE 1261, INDEPENDENCE
- HY-VEE 1322, KANSAS CITY
- HY-VEE 1380, LEES SUMMIT
- HY-VEE 1542, RAYTOWN
- HY-VEE 1552, ST. JOSEPH
- HY-VEE 1845, WARRENSBURG
- HY-VEE GAS 1261, KANSAS CITY\*
- HY-VEE GAS 1381, LEES SUMMIT
- JACKSON ZX, JACKSON\*
- JB HAWK, SIKESTON
- JENNINGS CONVENIENCE CTR, JENNINGS
- JOEL'S BENTON PARK BP, ST. LOUIS
- KING'S LIQUOR BEER WINE CIGARETTES & MORE, ST. LOUIS
- KINGS LIQUOR MART, ST. LOUIS
- KUM & GO 561. SPRINGFIELD
- LMC CONVENIENCE STORE, WAYNESVILLE
- MARSH'S SUN FRESH, KANSAS CITY
- MIDWAY LITTLE GENERAL, COLUMBIA
- MILLENNIUM SUPER STORE 1, KANSAS CITY
- MOSER'S FOODS 9, COLUMBIA
- MPC 7, ST. LOUIS
- MPC 99, HAZELWOOD
- MR. T'S LIQUOR STORE, CARDWELL
- NEIGHBORS MARKET, ST. LOUIS
- NEW HALLS FERRY PIT STOP, FLORISSANT
- ON THE RUN 300, FESTUS
- ON THE RUN 606, CHARLACK
- ON THE RUN 610, CREVE COEUR
- ON THE RUN 611, FLORISSANT
- ON THE RUN 613, ST. LOUIS
- ON THE RUN 614, OLIVETTE
- ON THE RUN 624, ST. LOUIS
- OSAGE MINI MART, WARSAW
- PATTERSON PHILLIPS 66, FLORISSANT\*

\*First time MDC members



Your customers could score FREE Lotto tickets every Wednesday in February! With "Lotto Free Play Wednesdays," they'll get to try Lotto for free when they make a qualifying \$5 purchase.

A message will also display at the bottom of each qualifying ticket, so your staff and customers know that a free promotional ticket automatically follows.

FEB. 7

**FEB. 14** 



Purchase a \$5

**FEB. 21** 



Purchase a \$5 FEB. 28 :16



Lotto is Missouri's Millionaire Game

- Two plays for just \$1
- Drawings every Wednesday and Saturday evening
- \$1 million starting jackpots Lotto Doubler randomly doubles non jackpot winnings and it's free!

## **2023 Keno Crown Club Members**

Congratulations to these Lottery retailers who sold more than \$250,000 in Club Keno tickets in 2023! Together, their Keno sales provided more than \$1.1 million to Missouri public education.

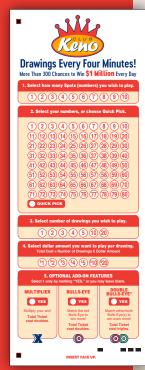
- BUCKETS BAR & GRILL. BLUE SPRINGS
- BUFFALO WILD WINGS GRILL & BAR. BALLWIN
- DJ'S HANGOUT, RAYTOWN
- DYLAN'S SPORTS BAR/GRILL, ARNOLD
- GRUMPY'S, SPRINGFIELD
- JERRY'S, FLORISSANT
- PLAYERS RESTAURANT, WARRENSBURG

- STERLING BOWL, SUGAR CREEK
- THE HIDEAWAY BAR & GRILL, WARRENSBURG
- THE RUNAWAY LOUNGE. KANSAS CITY
- TRUEMANS PLACE, FENTON
- VFW 6274, BALLWIN
- WALSH'S CORNER COCKTAILS. KANSAS CITY

## New Keno **Playslips!**

Club Keno playslips have now been updated, thanks to feedback at retail. The new playslips were recently distributed, and you may begin using them right away.

The old Keno playslips will eventually be phased out, but they will continue to work for the time being.



## **Coming Soon: Do the Right Thing**

Thank you for the work you do to maintain the integrity of Lottery games. In turn, these efforts also help instill further confidence and loyalty in your business, too.

Your Lottery Sales Rep will reach out soon to review your implementation of best practices in three main categories:

Supplies and Selling

Cashing

Responsible Gaming



DRAW GAMES TICKET

A 12 13 22 40 52 0P - 110P

#### **Minimize Opportunities for Scammers**

In coordination with Scams Awareness Month, we'd like to share the following tips to help protect you and your business from potential scams.

- Track Scratchers sales and inventory by game, pack and tickets numbers, and record daily.
- ▶ Secure Scratchers tickets, as well as Draw Games ticket stock.
- Safeguard your Draw Games terminal password.
- ► Lock your terminal when it's unattended.
- ▶ Run only a few Draw Games tickets at a time when players ask for large amounts, and ask for payment throughout the process - especially near draw breaks.
- ▶ Do not accept EBT payment for Lottery tickets.
- Restrict employees who are convicted felons from handling Lottery games.

# **Monthly Proceeds Provided** to Education

Based on December sales, the January transfer of Lottery proceeds to education was approximately \$37.2 million. FY24 Lottery profits transferred so far are more than \$231.4 million.



#### **February Calendar**

| FEB. 1  | New Rewards Available for <i>My Lottery</i> ® Members  |
|---------|--|
| FEB. 7  | "Scratch Big, Win Big" Monthly Drawing                 |
| FEB. 7  | "Lotto Free Play" Wednesday                            |
| FEB. 12 | Lincoln's Birthday;<br>Missouri Lottery offices closed |
| FEB. 14 | "Lotto Free Play" Wednesday                            |
| FEB. 14 | Monthly drawings in Points for<br>Drawings™            |
| FEB. 19 | Presidents' Day;<br>Missouri Lottery offices closed    |
| FEB. 21 | "Lotto Free Play" Wednesday                            |
| FEB. 26 | MO Money Monday New Ticket Delivery                    |
| FEB. 28 | "Lotto Free Play" Wednesday                            |
| Nex     | t MO Money Monday: March 25, 2024                      |

RETAILER PORTAL retailer.molottery.com **RETAILER HOTLINE 1-866-665-6883** IGT EQUIPMENT HOTLINE 1-800-729-4832 LOYALTY CLUB CUSTOMER SERVICE 1-866-465-1038 WINNER CLAIM APPOINTMENTS 573-751-4050 (option 9)



